Exporting Organic Products into the EU, EEA, or Northern Ireland

Before you arrange to export organic products into the EU, EEA, or Northern Ireland you must ensure as the exporter you hold organic certification, even if you don’t handle the goods yourself. To certify with Soil Association Certification, you will need a UK registered address. You can find details of how to apply here.

This document provides a summary of the export requirements for products covered by the EU-UK Trade Cooperative Agreement (TCA).


The TCA covers products which are grown/produced or processed in the UK or imported into GB and then processed. Please see the scope detailed below:

Products eligible for export to the EU, EEA, or NI under the TCA

<table>
<thead>
<tr>
<th>Products</th>
<th>Comments</th>
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<tbody>
<tr>
<td>Unprocessed plant products</td>
<td>Produced/grown in GB</td>
</tr>
<tr>
<td>Live animals or unprocessed animal products (including honey)</td>
<td>Produced/grown in GB</td>
</tr>
<tr>
<td>Aquaculture products and seaweeds</td>
<td>Live or unprocessed produced/grown in GB</td>
</tr>
<tr>
<td>Processed agricultural products for use as food</td>
<td>Only if processed in GB</td>
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<tr>
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<tr>
<td>Seeds and propagating material</td>
<td>Produced/grown in GB</td>
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Products imported into GB and not further processed, or imported and simply packed and/or labelled, are not covered by the TCA. For example, finished retail packed product; fresh produce, herbs & spices imported and re-packed or re-labelled; unaltered raw material would not be covered.

If you wish to export products to the EU which are not covered by the scope of the TCA please visit our webpage here.

Products eligible for export to GB from the EU under the TCA

The same restrictions apply as detailed above

<table>
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Products imported into the EU and not further processed, or imported and simply packed and/or labelled, are not covered by the TCA. For example, finished retail packed product; fresh produce, herbs & spices imported and re-packed or re-labelled; unaltered raw material would not be covered.

All categories of products can be exported freely from NI to GB.

2. Definition of Processed Products

Organic regulation 889/2008 defines ‘processing’ as meaning: ‘any action referred to in point (m) of Article 2(1) of Regulation (EC) No 852/2004, including the use of substances referred to in Article 19(2)(b) of Regulation (EC) No 834/2007. Packaging or labelling operations shall not be considered as processing.’

Article 2(1) of 852/2004: Article 2(m): "processing" means any action that substantially alters the initial product, including heating, smoking, curing, maturing, drying, marinating, extraction, extrusion or a combination of those processes.

Unprocessed products are referred to in Article 2(n) of 852/2004: "unprocessed products" means foodstuffs that have not undergone processing, and includes products that have been divided, parted, severed, sliced, boned, minced, skinned, ground, cut, cleaned, trimmed, husked, milled, chilled, frozen, deep-frozen or thawed.

This means the following activities would be classed as unprocessed:

- Product imported as already finished retail packed product
- Packing or labelling, e.g. fresh produce, herbs & spices, nuts, dried goods, packing tea into tea bags/loose tea, re-packing of oils or liquids
- Product that is washed, trimmed or frozen

The following activities would be classed as processed:

- Deodorising oil (involves heating so can be considered processed)
- Anything where product is heated, dried, cooked, roasted or smoked e.g. would include packing of imported honey where honey is heated
- Curing
- Maturing
- Marinating
- Encapsulating
- Extraction, e.g. producing oils from seeds or nuts; extraction of coffee for the production of soluble coffee; decaffeination of tea/coffee; extraction of essential oils
- Extrusion
- Pasteurisation
- Pickling
- Food products which have ingredients added as permitted under article 27 of 889/2008: Additives (as per annex VIII of 889/2008): microorganism and enzymes; natural flavours; legally required vitamins and minerals; drinking water & salt. e.g. Tea with flavourings added; flour that legally must have vitamins and minerals added

Note: Further discussion is taking place with Defra regarding the status of other activities including:

- Blending
- Filtering oil
- Processing of flour where vitamins and minerals are not added.
- Grinding nuts into nut butters (without addition of any other ingredient)

If a product is imported into GB it would then have to undergo some processing in GB, as defined above, in order to then be exported to the EU/NI/EEA under the TCA.

**3. Export requirements for products covered by the TCA**

Before you arrange a shipment it’s important to ensure your supplier holds certification for the product (to the EU regulation or equivalent standard recognised by the EC). See our guidance on checking your supplier’s certification [here](#), or contact us with any queries at coi@soilassociation.org.

**Certificate of Inspection (COI)**

A Certificate of Inspection (COI) must accompany all exports of organic produce from GB into the EU or N.I.

**NB: Your COI must be endorsed by Soil Association Certification before the consignment leaves GB. Failure to do so may result in your organic goods losing status in the EU, EEA, or NI.**

**Step 1. Registering on the TRACES NT portal**

COIs are issued and managed through the European Commission’s online system TRACES NT. If you are the exporter of organic goods from GB, you need to sign up for a TRACES NT account. You can get registered as an exporter, producer, or both. We will then verify that you hold a valid certificate and then your account will be activated.

a) First you will need to register for an EU login account. Instructions can be found [here](#).
b) Then you will need to request access for your company on the TRACES NT portal.

For further guidance or assistance in getting set up on TRACES please contact coi@soilassociation.org.

**Step 2. Completing the Certificate of Inspection for SA Certification approval**

To ensure that there are no delays to the export of any SA certified product, it is vital that:

1. You pre-purchase COI's through our payment portal [click here](#).
2. Created your COI on TRACES - see instructions [here](#).
3. Submit your COI on the TRACES NT portal before the goods leave GB and ensure this approved before the consignments leaves GB.
   
   *You can submit the COI based on draft if the weight or freight information is not ready by the time the goods need to leave*.

4. Your importer and 1st Consignee in N.I/EU or EEA are registered on the TRACES NT portal and organically certified.

Our working hours are Monday to Friday 8am to 6pm UK time. **Please ensure you submit the COI with as much notice as possible. The COI must be endorsed before the goods leave GB.** If you are submitting draft information on your COI, please ensure you send us within our working hours stated above. The updated final net weights and shipping information before the consignment arrives N.I or EU. Provided that the eligibility criteria as outlined in our T&Cs have been met and the COI submitted by 12pm (Monday to Friday, UK time), where possible we aim to work to a same-day turnaround, however, we are not able to guarantee this service.
We can only endorse a COI if:

- The COI has been submitted via TRACES NT portal
- All the mandatory box with red * on the COI has been completed including box 17 ‘Means of Transport’
- You have uploaded the following supporting documentation so that quantities can be verified.
  - Commercial invoice confirming the net weights
  - Freight information confirming transport of the goods
  - Organic certificate of seller
  - Packing list which has details of your shipment’s weight and dimensions
- The products listed are covered by the exporters licence.
- Only the organic products are listed on the COI
- CN codes are used to categorise products if you can’t find your exact product description please find the closest one or select ‘Other’ in most appropriate category. For more information on CN code see [here](#).

Please refer to our full Terms and Conditions [here](#).

**Step 3. Endorsement of the COI by the Border Control Posts (BCP) where the consignment clears to enter the EU/NI**

It will be the responsibility of the importer in the EU/N.I to notify the relevant border control post ahead of the consignment arriving with a valid COI presented for approval. Failure to do so may result in your organic goods losing their organic status.

**Step 4. E-Signing of the COI by the first consignee who receives the goods.**

The last part of the COI process is when the goods arrive in the EU or N.I and are transported to the first consignee. This is defined as:

......... the natural or legal person to whom the imported consignment is delivered and who will receive it for further preparation and/or marketing

The company receiving the goods in the EU or N.I will need to hold a valid organic licence. Please ensure you ask your importer the details of the 1st consignee to ensure the COI is correct when completing it on the TRACES NT Portal.

**Product exported without a valid COI:**

In the EU/N.I the Border Control Post (BCP) is responsible for checking the documentation of organic produce at the port of arrival. They have the authority to stop entry of organic produce not accompanied by a valid COI and the goods may be held at port or lose their organic status. The BCP checks that the information on the COI matches with the goods being imported and other documents associated with the shipment such as the Airway Bill or Bill of Lading. If the information is correct, they endorse the COI and the goods will then be cleared to enter the EU or Northern Ireland as organic.

For more information please contact [coi@soilassociation.org](mailto:coi@soilassociation.org)
In summary: key points to remember:

- The exporter in GB, importer and 1st consignee in EU/NI need to be registered on TRACES NT. If you are an importer based in Northern Ireland or an exporter based in GB, you need to sign up for a TRACES account. We will verify that you hold a valid certificate and then your account will be activated.

- A Certificate of Inspection (COI) needs to accompany every organic shipment.

- The exporter must create the COI on TRACES and submit to us for endorsement before the goods leave GB.

- You only need to include organic products on a COI and multiple products from the same consignment can be included on one COI.

- It is the importer’s responsibility in the EU/NI to ensure all the correct paperwork is in place. The importer will need to ensure the signed paper copy* is available to present to Port Health Authority/Border Control Post BCP in N.I/EU. The COI is then signed on TRACES by the PHA/BCP allowing the consignment to clear as organic.

- The first consignee in the EU/N.I will also need to sign the COI on TRACES NT in box 21.

*During COVID-19 pandemic the EC have agreed COIs may be processed based on the electronic copy/TRACES only, with no paper copy required.

Useful links:
Traces log in
COI workflow